### Water and Environment Support

in the ENI Southern Neighbourhood region

### **Green Innovation Intellectual Property Rights**

May 15, 2023, Barcelona, Spain

Presented by: Krystel Khalil, Programs Director at Berytech





KEY CONCEPTS IN GREEN & CIRCULAR ECONOMY

## TOWARDS A CIRCULAR ECONOMY

Moving from a linear model

To keeping resources and products within the production cycle for as long as possible.

### AN INVITATION TO THINK DIFFERENTLY

- How can our waste build capital rather than reduce it?
- What if products of today (or parts in them) become the resources of tomorrow?
- What if we never owned our technologies?
- How will innovation and technology shape the circular economy?

# **GREEN ECONOMY**

### DEFINITION

Defined as low carbon, resource efficient & socially inclusive. It includes:



Economic activities, infrastructure and assets that allow reduced carbon emissions & pollution.



Enhanced energy & resource efficiency.

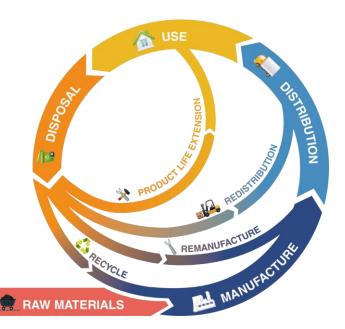
Prevention of the loss of biodiversity & ecosystem services.

## CIRCULAR ECONOMY

### DEFINITION

A model of production and consumption that aims at extending the lifecycle of products and materials as much as possible.

Considering the whole value chain cycle.



# CIRCULAR ECONOMY STRATEGIES

**01 Prevent** pollution & Save resources

**02** Recover resources after disposal

**03** Extend resources use & Reduce disposal

**04** Increase resources utilization rate

05 Shift to circular supplies & renewable resources

**06** Facilitate demand for circular products & services



**GREEN GROWTH** 

"The act of growth and development while maintaining natural resources and environmental sustainability. As sustainability tackles all three elements, economy, society, and environment simultaneously, innovation is required in order to achieve growth."

### VERSUS

# **GREEN INNOVATION**

"The act of **updating the markets** and generating **new employment opportunities**, in addition to paving the pathway in front of **sustainable development** and easing the transition towards an **eco-friendlier economy**.

It covers all innovations used to **encourage sustainability** and reduce greenhouse gas emissions, or to actions that **diminish our impact** on climate change. "



# **CURRENT CONTEXT**



Leveraging on Green IPR to shift towards a greener future is key

Greener economy — Positive regional market transformations — New green jobs

Ref. Farah El Zein – Green Innovation IPR Guidebook



"A nation's ability to innovate, attract foreign investment, and develop valuable businesses offering products and services that can compete on a global scale is essentially linked with intellectual property [IP] and its supporting innovation ecosystem."

(2030 Agenda for Sustainable Development)

## THE PROCESS



- **01** Developing Green IP Innovation Projects
- **02** Protecting Green IPR in Lebanon
- **03** Commercializing Green IPR

# Shifting towards IP Capacities for Smart, Sustainable and Inclusive Growth in the Mediterranean region.

## GAPS, TRENDS AND OPPORTUNITIES

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# ECOSYSTEM GAPS REGIONAL SCALE

Limited Funding for green IPR Prototypes and Go-to-market

## Limited Market Driven Models and collaboration between green industry, intermediary organizations and academia

**Curricula needs to include more Green Innovation and Commercialization concepts** 

#### **Limited Green IP policies**

Lack of Technology Transfer / matchmaking structures for green IPR collaboration

Limited technical skills adapted to green sectors

Lack of green incubation / acceleration programs with an international and research focus

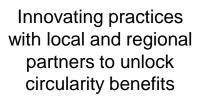
Limited data in the green sector

### **TRENDS & OPPORTUNITIES IN GREEN IPR**

#### HOW IS CIRCULAR ECONOMY DRIVING GREEN IP INNOVATION?

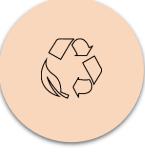


PARTNERSHIPS INNOVATION



PROCESS INNOVATION

Innovating in business, production and industrial processes to close the circular loop



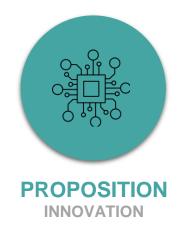
**PRODUCT** INNOVATION

Developing new, durable, modular products to implement circularity



PACKAGING INNOVATION

Innovating in the product packaging to reduce waste and loss of raw material



Creating consumer propositions to build circularity and impact the consumer behavior

Ref. Anthesis Group



### **TRENDS & OPPORTUNITIES IN GREEN IPR**

#### Creating IPR value in circular economy

01

Produce a *visual value chain* identifying IPR factors starting from the extraction of raw materials till their life end.

02

03

Capture value through IPR. Make use of the data and highlight novelty.

Illustrate your financial, social, as well as environmental inputs and outputs. Identify main actors and build partnerships.

04

Set your invention impacts (economy, environment, society)



Target your audience and develop your commercialization strategies



### **TRENDS & OPPORTUNITIES IN GREEN IPR**

Integrate IPR in circular business models

### **Sharing platforms**

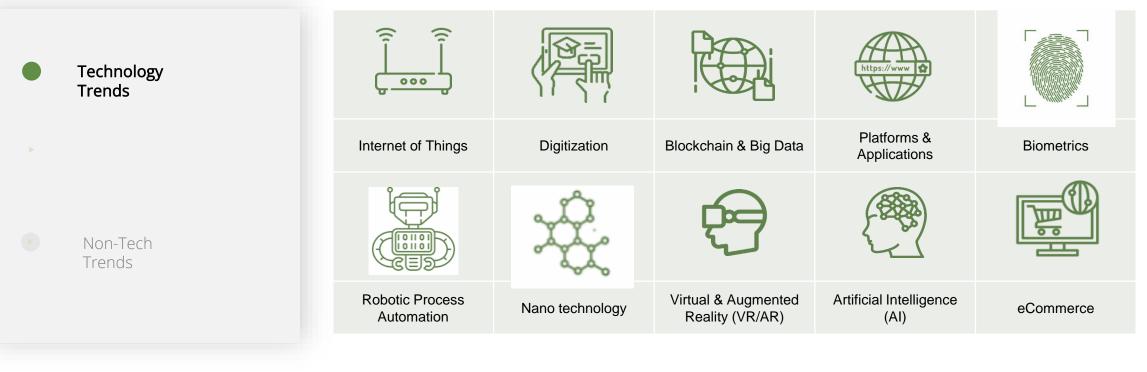
**Resources recovery** 

Circular supplies Product life extension



### TRENDS & OPPORTUNITIES IN GREEN IPR TECH & NON-TECH

#### INNOVATION DRIVERS: LEVERAGING ON TECHNOLOGY TRENDS



#### Technology Trends



### TRENDS & OPPORTUNITIES IN GREEN IPR TECH & NON-TECH

#### INNOVATION DRIVERS: LEVERAGING ON NON-TECHNOLOGY TRENDS



Non-Tech Trends



Non-Technology Trends



## INTELLECTUAL PROPERTY RIGHTS

Focus on Green Economy

# DEFINING IPR IN GREEN ECONOMY

IPR is defined as **the creations of the mind** such as inventions; literary and artistic works, designs and symbols, names and images used in commerce. (WIPO)

#### What makes an IPR "Green"?

Innovation must have an environmental impact across the value chain on:



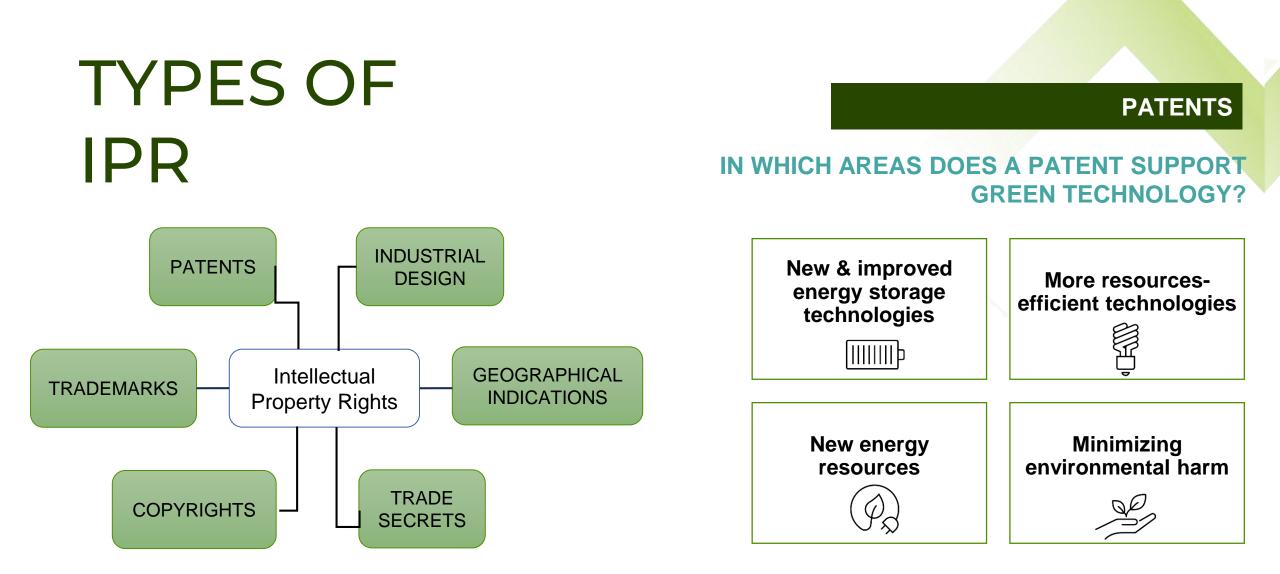


SUSTAINABLE CONSUMPTION & PRODUCTION









# TYPES OF IPR

#### TRADE SECRETS

Trade secrets are IP rights on confidential information which may be sold or licensed (a secret device or technique in manufacturing). SMEs rely on trade secrets to secure their data.

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Have unlimited time





Don't have registration costs

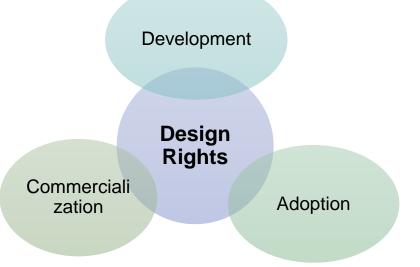


Are immediately effective

### INDUSTRIAL DESIGN RIGHTS

#### in Relation to Green Novelty

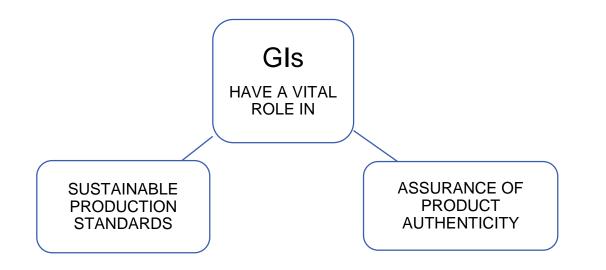
Designing products that are environmentally sustainable is indispensable for seizing the green shift.



# TYPES OF IPR

#### **GEOGRAPHIC INDICATIONS**

GI indicate the original place of a particular product (Culture, Perception and Reputation).



### TRADEMARKS

## Have important indirect impact on Green Tech:



INCREASED SALES and resulting REVENUES



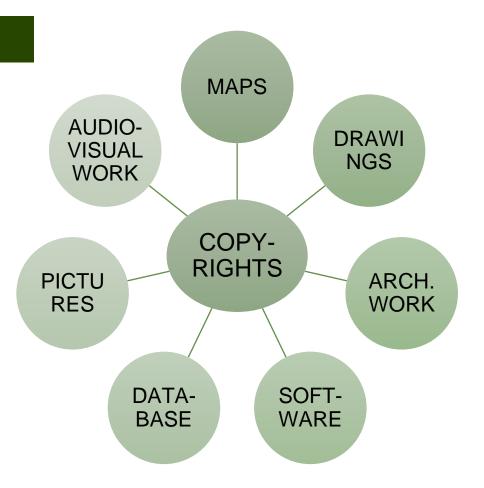
Diffusion of INNOVATION through MARKETING



Increased resources investment



COPYRIGHTS



## **EXAMPLE: Partners with Sun**



#### **LEBANESE STARTUP** – CLEANERGY (BERYTECH)

Patent was successfully tested and launched in the year 2022.

**INVENTION**: Partners with Sun invented and patented the first **Industrial Solar Oven**.

#### IP IN CIRCULAR ECONOMY:

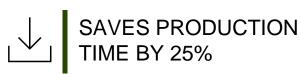
A standard bakery oven with a new heat exchange mechanism connected to an industrial solar panel:

- It can reach up to 250°C
- It has a high-end insolation material that keeps the temperature inside constant for long periods.

#### **IMPACT:**



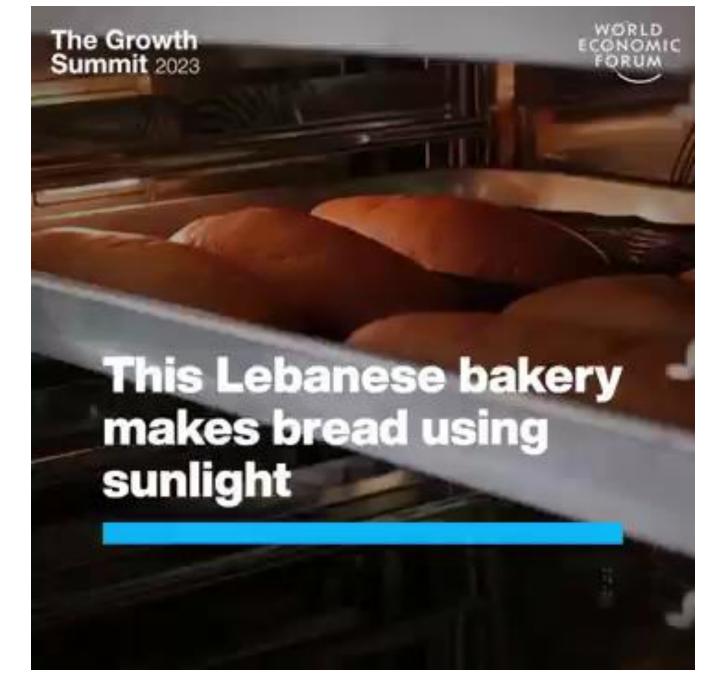
CUTS 80% OF A BAKERY'S FUEL BILL





IOT TECHNOLOGY TO OPTIMIZE ENERGY CONSUMPTION AND PRODUCTION PROCESSES

https://partnerswithsun.com/about/



# GREEN IPR COMMERCIALIZATION

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### **GREEN IPR COMMERCIALIZATION**

#### **KEY FACTORS**

Eco labeling and certification

Enable tech transfer & Build green partnerships

Capturing & promoting green impact

Comply with green market requirements and standards

Green marketing: stimulate sustainable innovation

Create incentives for green consumption

# GREEN IPR ON A MACRO LEVEL

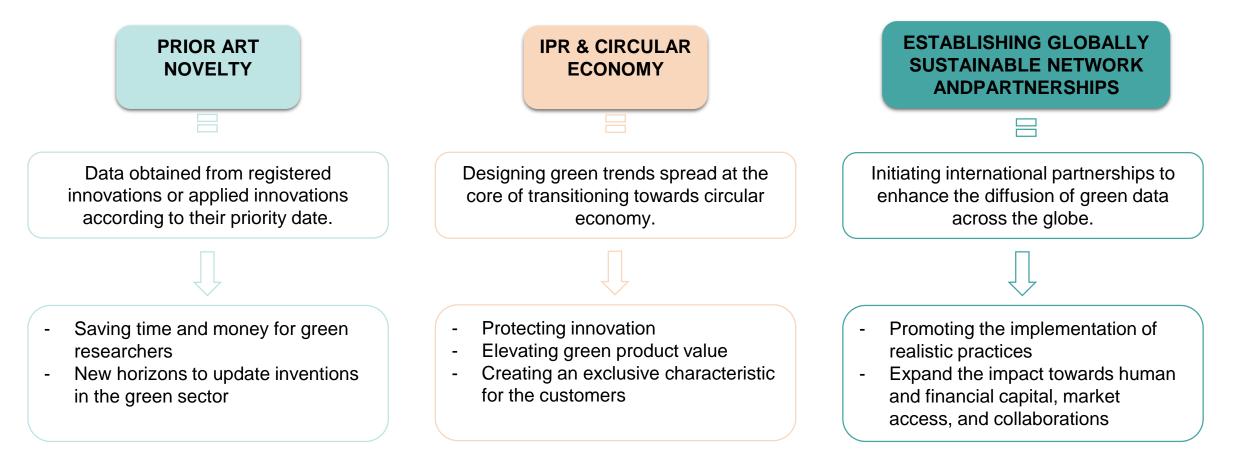
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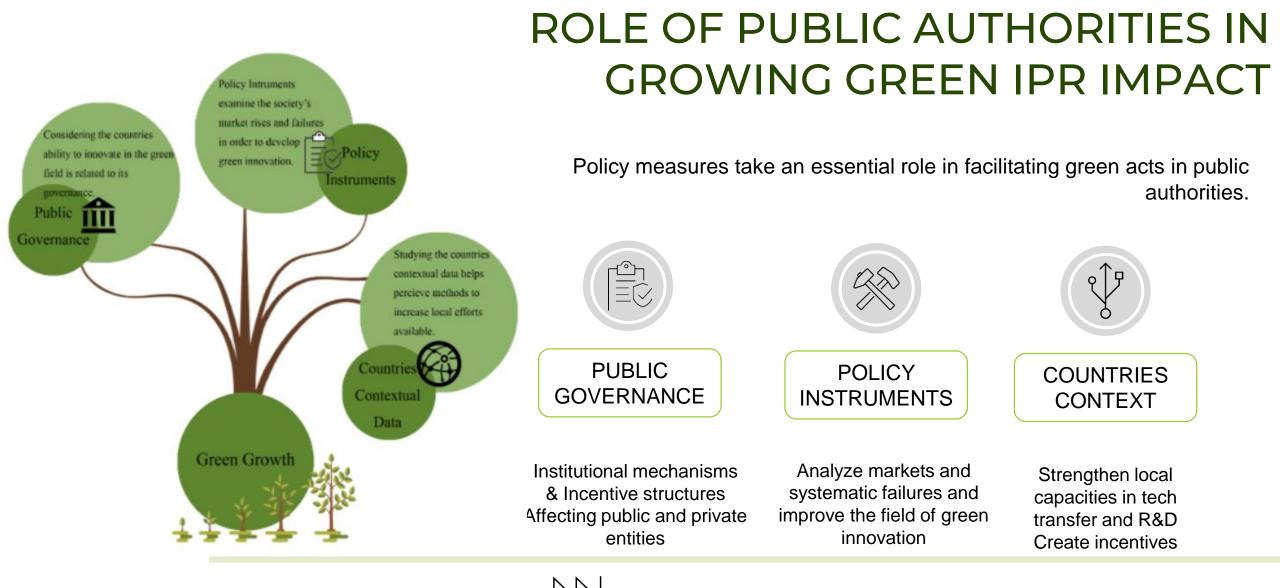
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## IMPACT OF GREEN IPR ON CIRCULAR ECONOMY

Developing Green IPR can have an important impact on encouraging circular activities:





Sustainable future & circular economy

**ACCELERATION** of the achievements of eco-friendly initiatives

ROLE OF INNOVATION STAKEHOLDERS IN SUPPORTING GREEN INNOVATION

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## INNOVATION ACTIVITIES TO ENABLE AND GROW GREEN IPR



### THE CONTEXT OF GIMED





GIMED: 8 entrepreneurs from Lebanon at the Rimini Fair, the largest exhibition center in Italy



### **GIMED IMPACT across 5 countries**



Trainees women





920 coaching sessions



GIMED





Startups have developed new products or prototypes **28** 

Startups reporting operations growth during GIMED



Startups achieved investors' interest



Startups achieved trade deals and collaboration

83

New jobs created in the green & circular economy sector



## EXAMPLE: LEBANON WASTE MANAGEMENT

**Business Model Innovation** 





### **ROLE OF Berytech**

### MAIN ACTIVITIES & INDUSTRY VERTICALS



### MAIN AREAS OF SUPPORT







### **EXAMPLE: NADEERA**



**LEBANESE STARTUP** – CLEANERGY (BERYTECH)

In the process of registering a patent.

**INVENTION:** Nadeera invented the Smart Bin for automatic recyclables drop-off.

#### **IP IN CIRCULAR ECONOMY:**

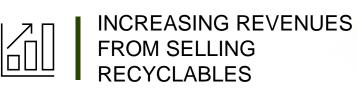
Implementing waste tracing to monitor performance, optimize efficiency, and ensure higher material and value recovery.

This enables municipalities to reduce their waste management costs, recover value from waste, and alleviate health and environmental issues due to waste mismanagement.

#### **IMPACT:**



MATERIAL RECOVERY RATES AT SORTING FACILITIES

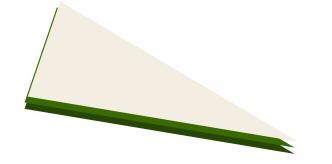


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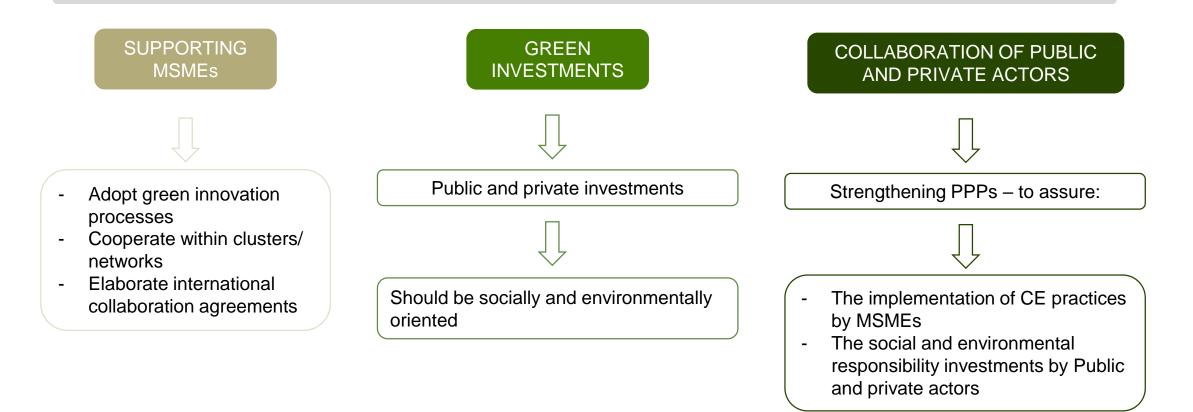
UNLOCKING A VALUE OF 120\$ PER TON OF WASTE CURRENTLY NOT BEING EXPLOITED

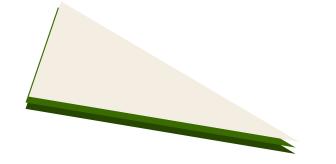


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### **1. FILLING KNOWLEDGE GAPS IN THE CIRCULAR ECONOMY, IP, INNOVATION**





### 2. POLICIES THAT FOSTER LOW-CARBON INNOVATIONS

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ENVIRONMENTAL POLICIES & REGULATIONS (NATIONAL & INTERNATIONAL)



EFFECTIVE PROTECTION & ENFORCEMENT OF IPR



BETTER A2F & SUPPORT SERVICES FOR SMEs

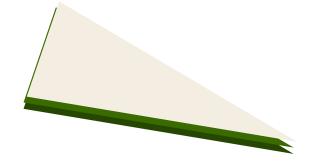


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INCREASED R&D AND SUPPORT TO PRIVATE R&D



SHIFTING TO ECOLOGICAL ECONOMIES



3. RAISING THE PROFILE OF INNOVATION IN THE GREEN ENTREPRENEURIAL SECTOR AND HIGHLIGHTING THE ROLE OF PUBLIC BODIES TO SUPPORT AND PROTECT THIS INNOVATION:

- Social / Policy Dialogue & Raising awareness
- Capacity Building green entrepreneurship development
- Transition to Green Jobs
- Environment Labor Market Linkages
- Lessons Learned from other countries (Ex. Eco taxes in Germany with positive impacts on environment and jobs)
- Investment in human capital /teaching young generation skills can fill the gap
- Embed Skills of Sustainability knowledge in vocational education



Water and Environment Support in the ENI Southern Neighbourhood region

## Thank you for your attention! Krystel.khalil@berytech.org

Full report available on <u>https://berytech.org/green-innovation-intellectual-property-rights-guidebook/</u>